

# Rural Intercity Program Consultation Process

Meeting #3

October 23, 2018

# Overview of Meetings

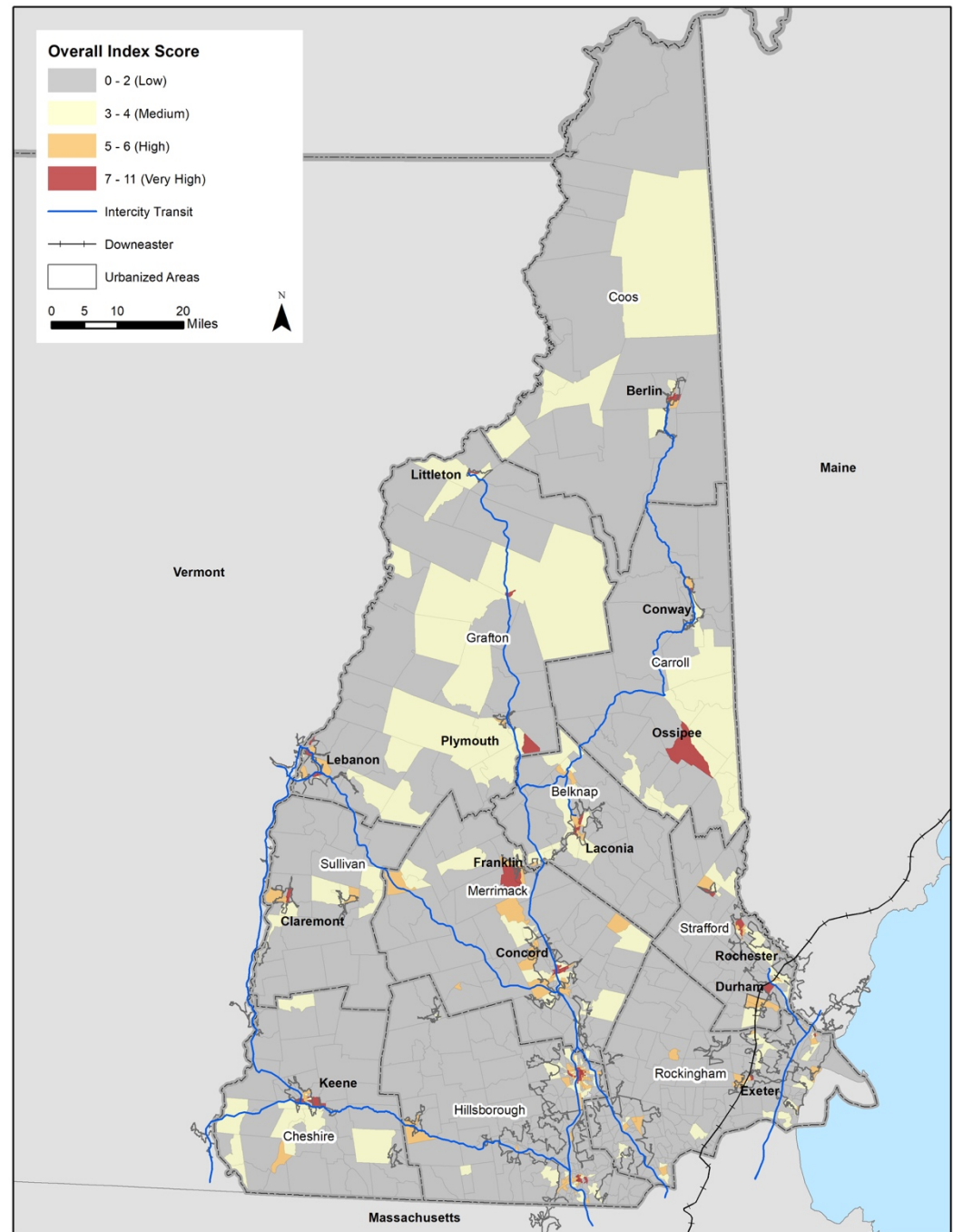
- ① Discussion of policies/goals, needs and markets (June)
- ② Concepts for statewide network (August)
- ③ Revised concepts for statewide network and presentation of draft solicitation (October)
- ④ (If necessary) Questions on bidding process and requested alterations in proposed network (November)

# Overview of Solicitation

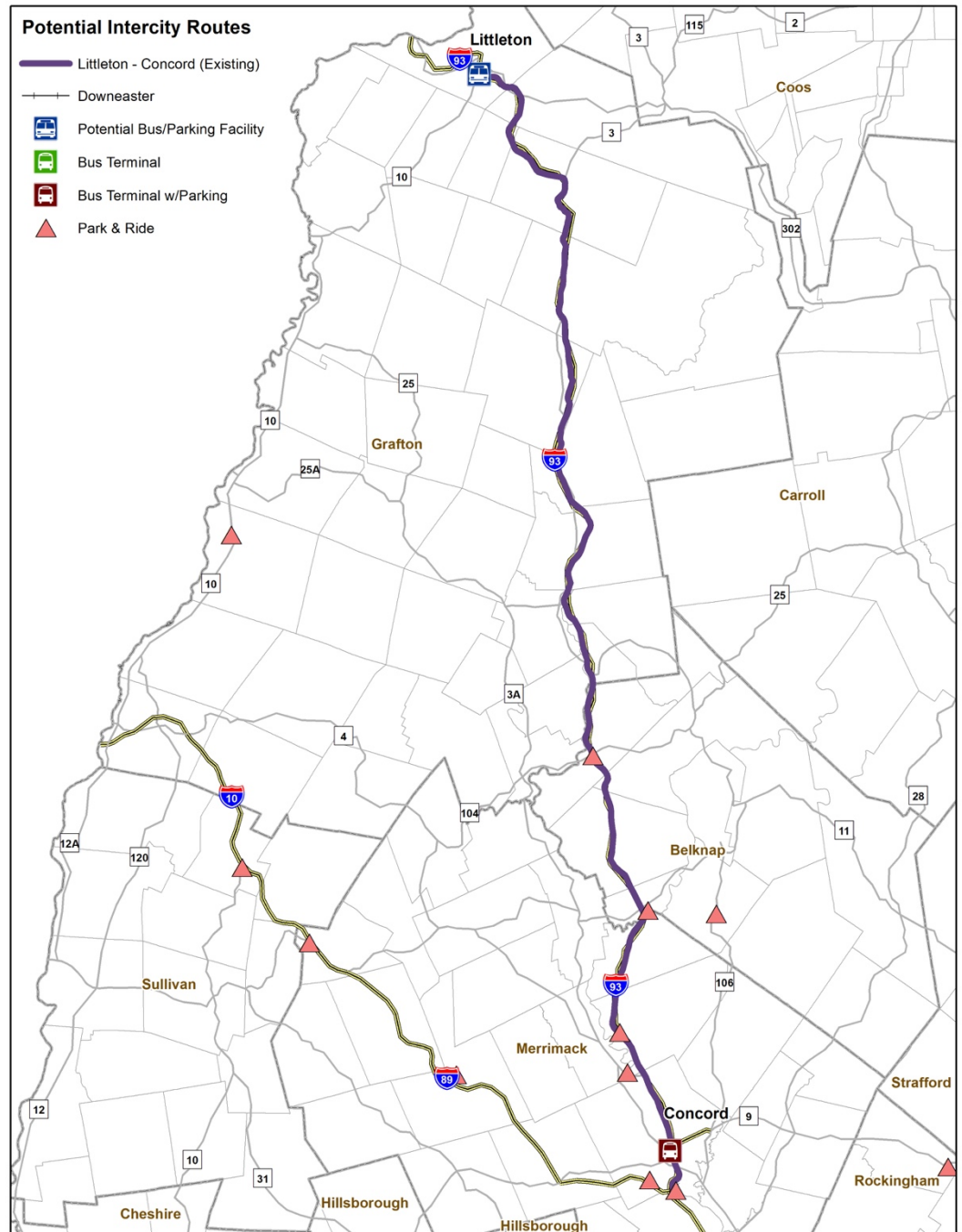
- Background
  - Definitions
- Policy
  - Drawn from policy statement from first meeting
- Scope of services
  - Continuing routes
  - New routes
- Work with Vermont to extend service to Claremont

# Transit Propensity

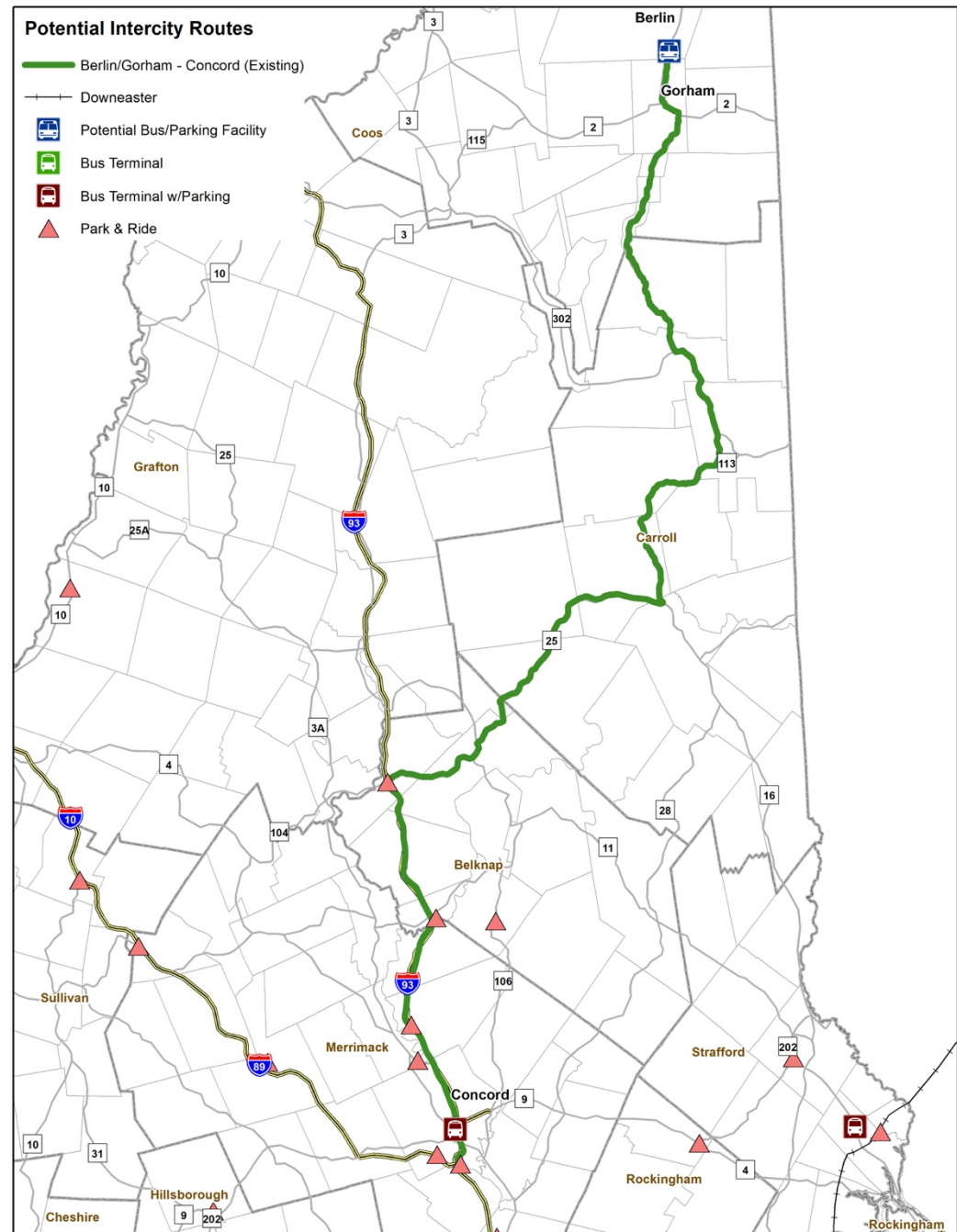
- ❖ Laconia
- ❖ Franklin
- ❖ Boscawen
- ❖ Keene
- ❖ Peterborough
- ❖ Claremont



- Existing route
- FY 2017 statistics
  - 8,871 boardings
  - \$116,851 subsidy
  - \$13 subsidy/pass.

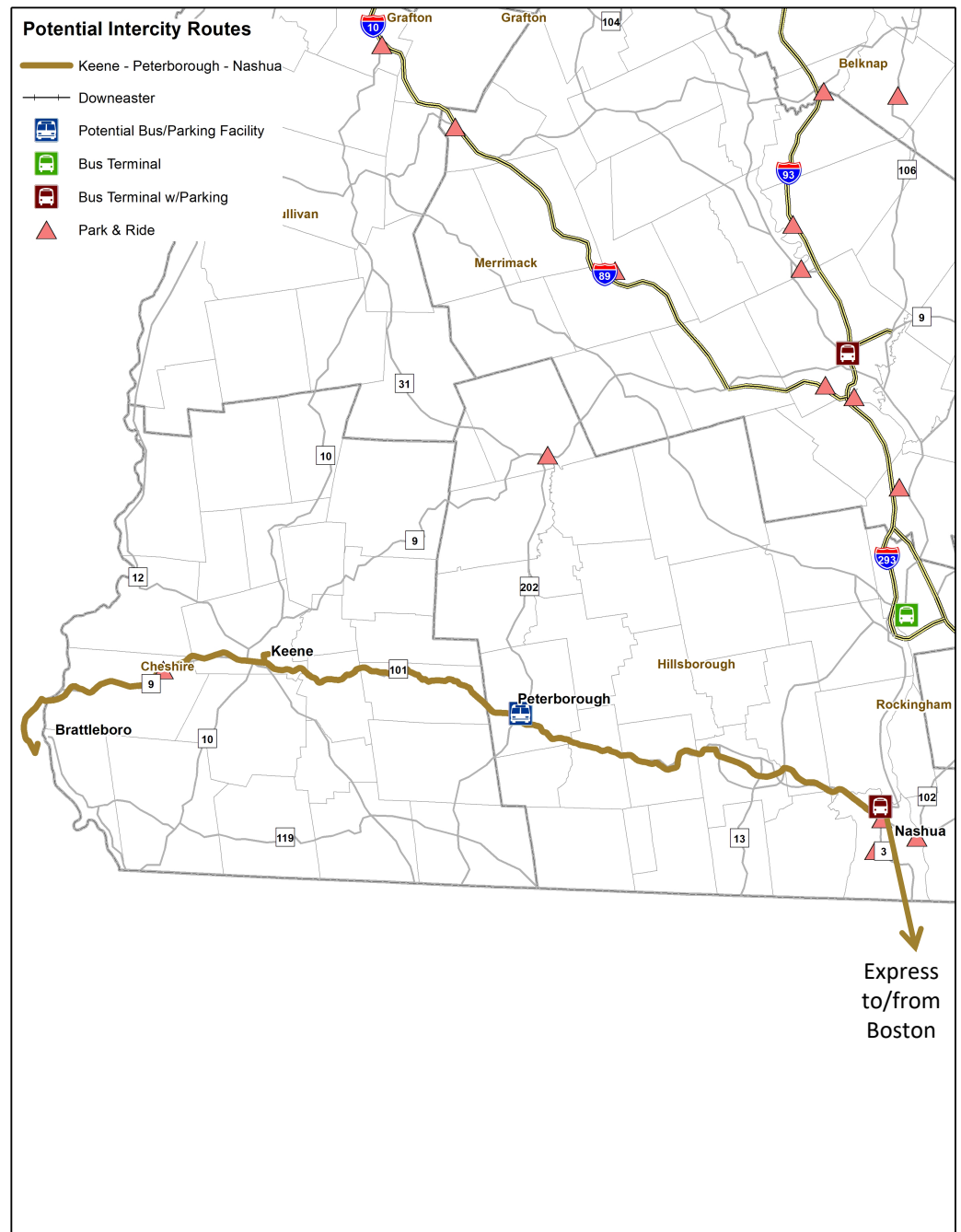


- Existing route
- Two overlapping services
- FY 2017 statistics
  - 7,005 boardings
  - \$175,703 subsidy
  - \$25 subsidy/pass.
    - \$33 for Berlin
    - \$20 for N. Conway



# Brattleboro – Keene – Nashua – Boston

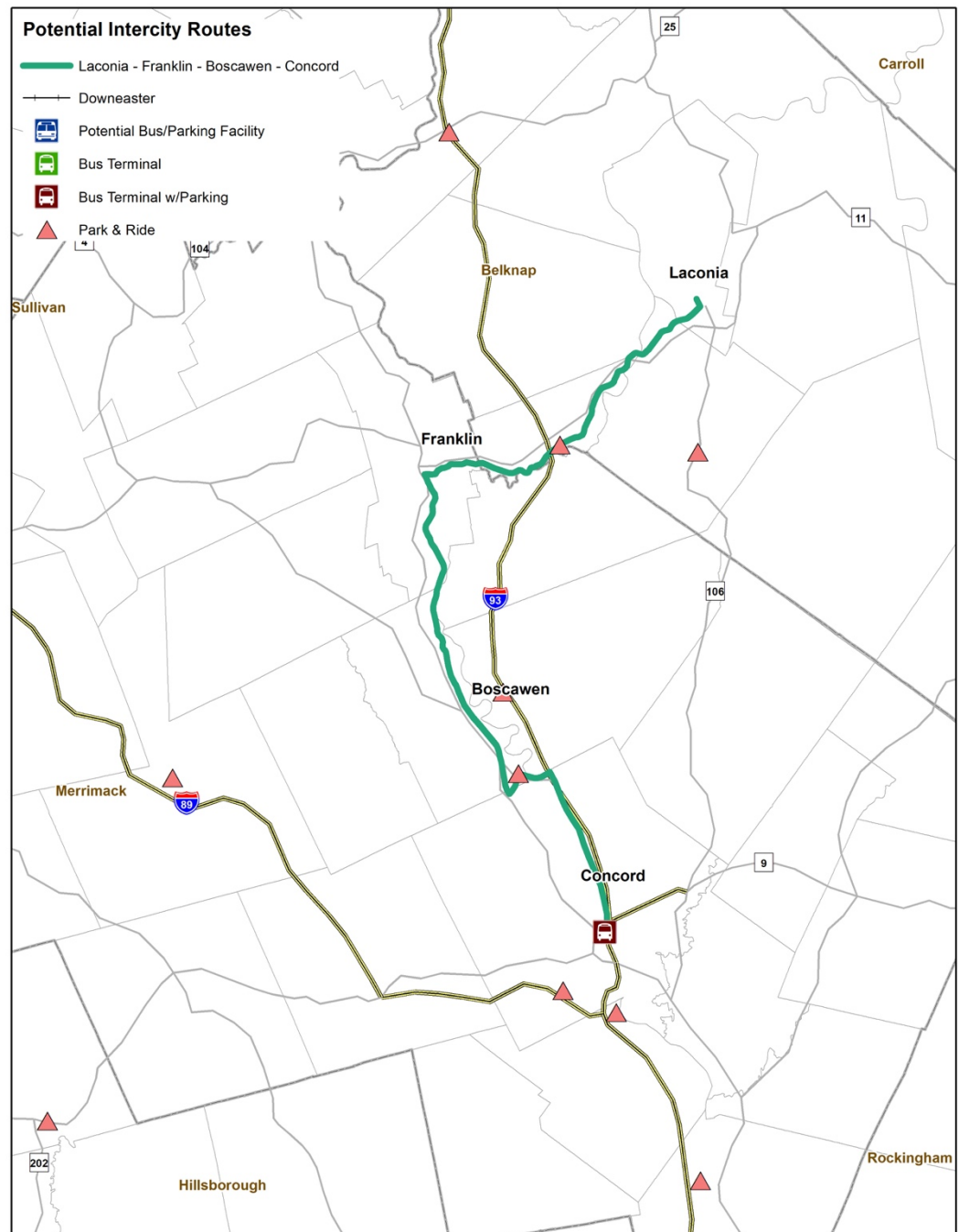
- Existing Greyhound route (unsubsidized)
- Operates one round-trip Friday and one round-trip Sunday
- Expands to daily service





# Laconia – Franklin – Concord

- Proposed route
- Feeder service operating on US 3
- Studied by CNHRPC and LRPC in 2017
- Addresses high need areas and Lakes Region Comm. Coll.





# Service Specifications

- For existing routes
  - Currently subsidize one round-trip, though two are operated
  - Continue this arrangement
- For new routes
  - Laconia-Concord would operate two round-trips per day
    - Dep Laconia to 6:30 a.m., arrive Concord before 8:00
    - Dep Concord at 4:00 p.m., return by 6:30 p.m.
  - Brattleboro-Keene-Nashua would operate one trip
    - Could use same timing as existing Fri/Sun trips
  - Solicitation allows for other proposed times

# Cost and Ridership Estimates

Route (One-way fare)	Annual Cost	Annual Ridership	Subsidy (30% FRR)
Laconia – Concord / two daily RT (\$6)	\$145,000	7,200	\$102,000
Bratt – Keene – Nashua / one daily RT 5 days/wk to supplement existing (\$10)	\$148,500	5,000	\$98,500

# Applicable Regulations

- FMCSA
- Drug and alcohol testing
- NTD reporting
- Coordination/outreach
- Ticketing/schedules
- Vehicles
- ADA
- Marketing

# Contract Terms

- Two-year contract with three option years
- Performance measures
- Record keeping
- Reporting (monthly)

# Evaluation Process

- Technical capability
- Business and management structure
- Key personnel
- Past performance
- Price/cost

# Schedule

Target Dates	Task/Event
December 2018	Grant Application Instructions and Forms Distributed
February 15, 2019	Applications Due
March 2019	Application Review Process Begins
March 2019	Grant Review
April 2019	Grant Approval/Selected Applicant(s) Notified
July 1, 2019	Service Initiated

# Questions

- Comments on proposed routes
- Comments on solicitation
- Next steps
  - Refine solicitation
  - Release bid package